

Message Text

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ACTION EA-09

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TO USDOC WASHDC
INFO SECSTATE WASHDC 7652

UNCLAS TAIPEI 7451

FOR USDOC/BIC/OIM/FE-SA/KELLY

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: CONSTRUCTION USA '76 - PROGRESS REPORT

REF: USDOC 17327

1. HENRY WUN, PRESIDENT, PANDAK CO., LTD., TAIPEI, A PROSPECTIVE AGENT FOR CONTRACTORS WAREHOUSE INCORPORATED (CWI), EXPRESSES STRONG INTEREST IN PROMOTING REED GUNCRETE MACHINES BY PARTICIPATING IN SUBJECT SHOW. MR. WUN HAS NO LOCAL STOCK. HE IS WILLING TO SHARE PARTICIPATION FEE AND AGREES TO MAN THE BOOTH. REQUEST OIM CONTACT MR. HOWARD KRIFVOY, MANAGER, CWI INTERNATIONAL, 655 BREA CANYON ROAD, WALNUT, CALIFORNIA 91789 (TEL. 714-595-7429) AND URGE PARTICIPATION.

2. HENRY WUN OF PANDAK CO., ALSO REPRESENTS TELEDYNE ROTOLITE AND EXPRESSED INTEREST IN PARTICIPATION FEATURING ROTOLITE PRINTERS AND DEVELOPERS. WUN HAS LOCAL STOCK. HE AGREES TO MAN BOOTH IF PA AND FEE ARE SIGNED AND PAID BY PRINCIPAL FIRM. REQUEST OIM CONTACT MR. LEON ARIYAN, VICE PRESIDENT, TELEDYNE ROTOLITE, 328 ESSEX STREET, STIRLING, NEW JERSEY 07980 (TEL. 201-647-1040) AND URGE PARTICIPATION.

3. TTC EQUIPMENT & SERVICE LTD., TAIPEI, REPRESENTATIVE FOR CATERPILLAR FAR EAST LTD., VERBALLY CONSIDERS PARTICIPATION DISPLAYING FROM LOCAL STOCK. PA AND FEE TO BE SIGNED AND PAID
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IN TAIPEI.

4. TAIWAN TRADING CORP., TAIPEI, AGENT FOR HYSTER CO., JOY COMPRESSOR AND HARNISCHFEGER CORP. (P & H CRANE), IS INTERESTED IN PARTICIPATION. DECISION WILL BE MADE IN ABOUT TWO WEEKS AS US SALES MANGAGER FOR HYSTER AND HARNISCHFEGER ARRIVES IN TAIPEI. WILL ADVISE DECISION ASAP.

5. WILLIAM HUNT & CO. (INT'L) INC., TAIPEI, AGENT FOR BUCYRUS-ERIE CO., EXPRESSED INTEREST IN PARTICIPATION. SOLICITATION KIT INCLUDING ALL FORMS WAS SENT OUT.
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